

It was a pleasure speaking with you earlier regarding the Finance Manager – Business Partner opportunity with **Zenzo Healthcare** part of **Zenplus Pvt Ltd** a fast-growing Pan-India healthcare solutions organization.

You may also explore more about the organization and its services on our website: <https://zenplus.in> and <https://zenzo.in/>

Office Location: Dadar Office situated just beside **Parel Railway Station (Central Line)** and **Prabhadevi Railway station (western Line)** for easy commute

At Zenplus, we bring together emergency care and innovation with a strong commitment to saving and enhancing lives. Guided by the principles of Zen meaning balance, simplicity, and harmony and Plus to demonstrate our commitment to going above and beyond in our service, we deliver more than just emergency relief

Website : <https://zenplus.in/>

At Zenzo Healthcare, every second counts, and every life matters. As a pioneer in Emergency Medical Services (EMS) and India's largest private ambulance company, Zenzo strives to go above and beyond in delivering critical care and emergency healthcare solutions, anytime, anywhere. Our team of trained professionals, paramedics, and highly advanced ambulances ensures that help reaches you immediately when it matters most.

Website : <https://zenzo.in/about-us/>

Role Summary

Job Description – Finance Manager – Business Partnering / Finance Manager (Strategic Finance)

Location: Mumbai

Department: Finance

Reporting To: Chief Financial Officer (CFO)

Experience: 15+ Years

Qualification: CA /MBA (Finance)

About the Role

We are looking for a highly analytical and commercially driven Finance Manager to work closely with the CFO as a strategic business partner. This role goes beyond traditional accounting and financial reporting. The ideal candidate will possess a strong understanding of financial accounting, auditing, internal controls, and business finance while proactively identifying trends, cost optimization opportunities, operational risks, and areas for business improvement.

The successful candidate should be comfortable working with cross-functional teams, interpreting financial data, and providing actionable insights that support business growth and strategic decision-making.

Key Responsibilities

Strategic Business Partnering

- Partner with the CFO in financial planning and strategic business initiatives.
- Provide financial insights to support key business decisions.
- Evaluate business performance and recommend strategies to improve profitability.
- Work closely with Operations and Business teams to drive financial discipline across the organization.

Financial Analysis & Commercial Finance

- Analyze monthly financial performance, trends, and key business metrics.
- Conduct variance analysis against budgets and forecasts.
- Prepare management reports, dashboards, and presentations for senior leadership.
- Support budgeting, forecasting, and long-term financial planning.

Cost Management & Profitability

- Monitor operating costs across business functions.
- Identify cost leakages, inefficiencies, and opportunities for cost optimization.
- Recommend initiatives to improve operational efficiency and profitability.
- Evaluate the financial impact of business decisions and new initiatives.

Audit, Compliance & Internal Controls

- **Coordinate internal and statutory audits.**
- **Strengthen internal financial controls and governance processes.**
- **Ensure compliance with accounting standards, statutory regulations, and company policies.**
- **Identify financial and operational risks and recommend mitigation measures.**

MIS & Decision Support

- **Develop and maintain financial MIS reports and dashboards.**
- **Monitor key performance indicators (KPIs) and highlight areas requiring management attention.**
- **Present financial findings and business recommendations to senior leadership.**

Cross-functional Collaboration

- **Partner with HR, Operations, Procurement, Sales, and other departments to ensure sound financial decision-making.**
- **Support process improvements and automation initiatives across finance functions.**

Desired Skills & Competencies

- **Strong understanding of Financial Accounting and Auditing.**
- **Excellent analytical and problem-solving skills.**
- **Ability to identify business trends, financial risks, and cost-saving opportunities.**
- **Commercial mindset with strong business acumen.**
- **Knowledge of budgeting, forecasting, variance analysis, and financial modelling.**
- **Experience with Internal Controls and Risk Management.**
- **Advanced MS Excel skills (Pivot Tables, Power Query, Advanced Formulas).**
- **Working knowledge of ERP systems such as SAP, Oracle, Microsoft Dynamics, or similar.**
- **Power BI or other BI tools will be an added advantage.**
- **Excellent communication and stakeholder management skills.**
- **Ability to present financial information in a simple and meaningful manner to business leaders.**

Preferred Candidate Profile “We are looking for someone who:

- **Thinks strategically and understands business beyond accounting.**
- **Can identify financial trends and convert them into actionable business insights.**
- **Has strong audit and compliance exposure with an eye for detail.**
- **Is proactive in identifying cost optimization opportunities.**
- **Possesses strong commercial and analytical thinking.**
- **Is confident working directly with senior leadership and influencing business decisions.**
- **Demonstrates ownership, integrity, and a solution-oriented mindset.**

Why Join Us?

This role offers an opportunity to work directly with the CFO and play a critical role in shaping financial strategy, improving business performance, and driving organizational growth. The successful candidate will gain exposure to strategic decision-making, cross-functional leadership, and high-impact business initiatives.

I would request you to please share your **updated CV, along with details of your **Current CTC and notice period**.**

In case you have any queries or would like to understand the role in more detail, please feel free to connect with me.

Looking forward to your response.